

THE **7** HABITS
of Highly Effective People®

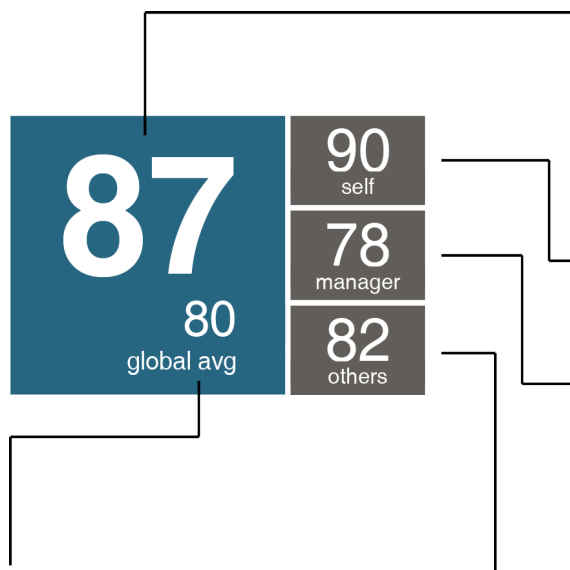
SIGNATURE EDITION 4.0

The 7 Habits Assessment
Sample Report
July 15, 2014

Congratulations on taking the 7 Habits Assessment. This assessment is designed to help you become more effective in your work and personal life. We encourage you to review the report carefully and analyze where you are most effective and where you need to improve.

UNDERSTANDING YOUR SCORE

This assessment contains scores from several different sources. Taken together, they can help you build a more complete picture of how you currently live the 7 Habits. The scoring box explained below is used throughout the assessment. All of the scores shown in the box are out of 100 points. Here is what each of the scores means:



YOUR SCORE

This is an overall score composed of the average of your Self score and, if you completed a 360-degree Assessment, your manager's score and the scores from the others you invited to respond. Each person who responded was weighted equally in calculating this score.

YOUR SELF SCORE

This indicates your response on each item.

YOUR SCORE FROM YOUR MANAGER

This is the score your manager gave you on each item. If your manager did not respond or marked "Don't Know/Not Applicable" for a specific question, you will see a "--" here.

YOUR SCORE FROM OTHERS

This score is the average of the scores given you by all of the people who responded, not including your manager. If a respondent chose not to respond or marked "Don't Know/Not Applicable" for a specific question, that person's response was not included. If all of the respondents chose not to respond or marked "Don't Know/Not Applicable," you will see a "--" here.

GLOBAL AVERAGE SCORE This represents the average score received for any item by all of the people who have responded to the 7 Habits Assessment. This average can change over time as more people respond to the assessment.

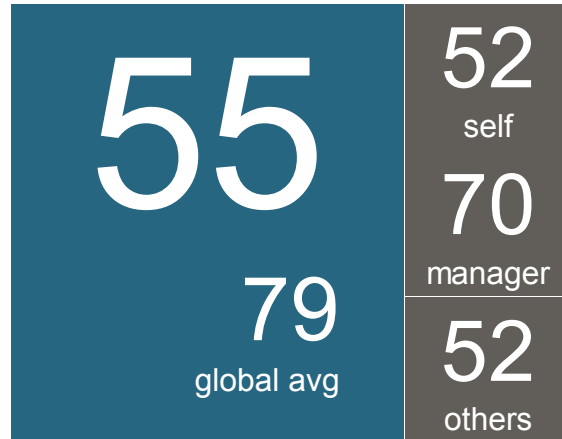
MAKING THE MOST OF THIS ASSESSMENT

- Recognize that you have the freedom to choose your response to this feedback.
- Focus on positive points as well as areas of needed improvement. Don't let negative results dominate your attention.
- Look for general themes. First, review the overall results, then examine the details.
- Take a balanced view. Straight feedback is a priceless gift. Don't spend time guessing who gave you low scores or expressing hostility toward people who responded. Thank them for taking the time to give you feedback, then use the data in a balanced way to improve your effectiveness.
- Don't make an action plan now. During your 7 Habits work session, you will review this data and incorporate it into a plan to improve your effectiveness.
- After you've reviewed all of the feedback, take a few minutes to answer the questions on the final page of the assessment.

Please bring this document with you to your 7 Habits work session.

YOUR OVERALL SCORE

Simply put, this score is a snapshot of your overall effectiveness. It is the average of all the scores for every question from every respondent.

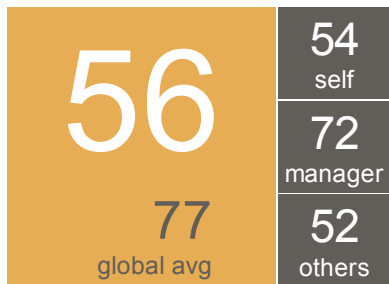


Respondents:

The number of people in each category who responded to your Assessment:

self: 1 manager: 1 others: 3

YOUR PRIVATE VICTORY® SCORE



YOUR PUBLIC VICTORY® SCORE



The Private Victory is Habits 1, 2, and 3. It is the foundation of self-mastery and self-discipline on which true effectiveness is built. This score is the average of all the scores from all the respondents for questions in Habits 1, 2, and 3. Scores for questions and habits included in the Private Victory are in orange boxes.

The Public Victory is Habits 4, 5, and 6. It is the ability to develop deep, rich, meaningful relationships with others. This score is the average of all the scores from all the respondents for questions from the Emotional Bank Account and Habits 4, 5, and 6. Scores for questions and habits included in the Public Victory are in green boxes.

Note: Some questions on the survey were stated in the negative and reverse scored, meaning that Strongly Disagree represented the most effective answer and received a higher score. In this report, those questions are marked as (Reverse scored).

SCORES BY HABIT

Sample Report
July 15, 2014

Here are your scores for each of the habits and the Emotional Bank Account. You'll learn more about each of these in your 7 Habits work session. Scores for questions and habits in the Private Victory are in orange boxes. Scores for the Public Victory are in green boxes. Scores for questions in Habit 7: Sharpen the Saw are in blue boxes. Scores for questions in the Emotional Bank Account are in grey boxes.

HABIT 1: Be Proactive®	<div style="background-color: #f4a460; padding: 10px; text-align: center;"> 56 78 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">52 self</td><td style="width: 50%;">75 manager</td></tr> <tr><td>51 others</td><td></td></tr> </table>	52 self	75 manager	51 others	
52 self	75 manager					
51 others						
HABIT 2: Begin With the End in Mind®	<div style="background-color: #f4a460; padding: 10px; text-align: center;"> 57 79 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">52 self</td><td style="width: 50%;">72 manager</td></tr> <tr><td>53 others</td><td></td></tr> </table>	52 self	72 manager	53 others	
52 self	72 manager					
53 others						
HABIT 3: Put First Things First®	<div style="background-color: #f4a460; padding: 10px; text-align: center;"> 56 73 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">57 self</td><td style="width: 50%;">71 manager</td></tr> <tr><td>51 others</td><td></td></tr> </table>	57 self	71 manager	51 others	
57 self	71 manager					
51 others						
HABIT 4: Think Win-Win®	<div style="background-color: #a4c93d; padding: 10px; text-align: center;"> 56 82 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">50 self</td><td style="width: 50%;">77 manager</td></tr> <tr><td>50 others</td><td></td></tr> </table>	50 self	77 manager	50 others	
50 self	77 manager					
50 others						
HABIT 5: Seek First to Understand, Then to Be Understood®	<div style="background-color: #a4c93d; padding: 10px; text-align: center;"> 51 78 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">52 self</td><td style="width: 50%;">67 manager</td></tr> <tr><td>45 others</td><td></td></tr> </table>	52 self	67 manager	45 others	
52 self	67 manager					
45 others						
HABIT 6: Synergize®	<div style="background-color: #a4c93d; padding: 10px; text-align: center;"> 56 82 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">50 self</td><td style="width: 50%;">75 manager</td></tr> <tr><td>51 others</td><td></td></tr> </table>	50 self	75 manager	51 others	
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51 others						
HABIT 7: Sharpen the Saw®	<div style="background-color: #8db4d9; padding: 10px; text-align: center;"> 56 77 Global Avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">52 self</td><td style="width: 50%;">65 manager</td></tr> <tr><td>54 others</td><td></td></tr> </table>	52 self	65 manager	54 others	
52 self	65 manager					
54 others						
EBA: Emotional Bank Account	<div style="background-color: #d9d9d9; padding: 10px; text-align: center;"> 58 84 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">50 self</td><td style="width: 50%;">62 manager</td></tr> <tr><td>59 others</td><td></td></tr> </table>	50 self	62 manager	59 others	
50 self	62 manager					
59 others						

TOP 10 AND BOTTOM 10

Sample Report
July 15, 2014

TOP 10 QUESTIONS

29 I make building relationships a priority.	<div style="background-color: #cccccc; padding: 10px; text-align: center;"> 76 81 <small>global avg</small> </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">80</td><td style="width: 50%;">self</td></tr> <tr><td>80</td><td>manager</td></tr> <tr><td>73</td><td>other</td></tr> </table>	80	self	80	manager	73	other
80	self							
80	manager							
73	other							
22 I don't let personal online activities interfere with my work or home responsibilities.	<div style="background-color: #e69d00; padding: 10px; text-align: center;"> 76 83 <small>global avg</small> </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">60</td><td style="width: 50%;">self</td></tr> <tr><td>80</td><td>manager</td></tr> <tr><td>80</td><td>other</td></tr> </table>	60	self	80	manager	80	other
60	self							
80	manager							
80	other							
14 I have a clear set of values that guide my decisions.	<div style="background-color: #e69d00; padding: 10px; text-align: center;"> 76 88 <small>global avg</small> </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">80</td><td style="width: 50%;">self</td></tr> <tr><td>100</td><td>manager</td></tr> <tr><td>66</td><td>other</td></tr> </table>	80	self	100	manager	66	other
80	self							
100	manager							
66	other							
1 I work to solve problems rather than avoiding them.	<div style="background-color: #e69d00; padding: 10px; text-align: center;"> 76 87 <small>global avg</small> </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">80</td><td style="width: 50%;">self</td></tr> <tr><td>80</td><td>manager</td></tr> <tr><td>73</td><td>other</td></tr> </table>	80	self	80	manager	73	other
80	self							
80	manager							
73	other							
40 I establish clear expectations when working with others.	<div style="background-color: #92d050; padding: 10px; text-align: center;"> 76 73 <small>global avg</small> </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">80</td><td style="width: 50%;">self</td></tr> <tr><td>80</td><td>manager</td></tr> <tr><td>73</td><td>other</td></tr> </table>	80	self	80	manager	73	other
80	self							
80	manager							
73	other							
63 I take time to find enjoyment and meaning in life.	<div style="background-color: #8eb9e6; padding: 10px; text-align: center;"> 72 84 <small>global avg</small> </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">60</td><td style="width: 50%;">self</td></tr> <tr><td>60</td><td>manager</td></tr> <tr><td>80</td><td>other</td></tr> </table>	60	self	60	manager	80	other
60	self							
60	manager							
80	other							
37 I anticipate how my decisions impact others.	<div style="background-color: #92d050; padding: 10px; text-align: center;"> 72 78 <small>global avg</small> </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">60</td><td style="width: 50%;">self</td></tr> <tr><td>100</td><td>manager</td></tr> <tr><td>66</td><td>other</td></tr> </table>	60	self	100	manager	66	other
60	self							
100	manager							
66	other							
7 I take initiative to get things done.	<div style="background-color: #e69d00; padding: 10px; text-align: center;"> 72 90 <small>global avg</small> </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">60</td><td style="width: 50%;">self</td></tr> <tr><td>100</td><td>manager</td></tr> <tr><td>66</td><td>other</td></tr> </table>	60	self	100	manager	66	other
60	self							
100	manager							
66	other							
52 I build relationships with people outside my work group.	<div style="background-color: #92d050; padding: 10px; text-align: center;"> 72 57 <small>global avg</small> </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">80</td><td style="width: 50%;">self</td></tr> <tr><td>80</td><td>manager</td></tr> <tr><td>66</td><td>other</td></tr> </table>	80	self	80	manager	66	other
80	self							
80	manager							
66	other							
50 I seek out the strengths of others to get things done.	<div style="background-color: #92d050; padding: 10px; text-align: center;"> 72 80 <small>global avg</small> </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">80</td><td style="width: 50%;">self</td></tr> <tr><td>100</td><td>manager</td></tr> <tr><td>60</td><td>other</td></tr> </table>	80	self	100	manager	60	other
80	self							
100	manager							
60	other							

TOP 10 AND BOTTOM 10

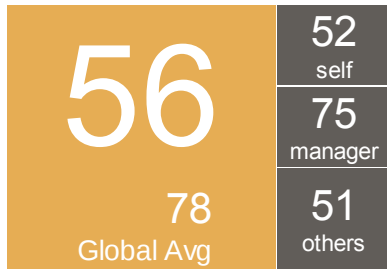
Sample Report
July 15, 2014

BOTTOM 10 QUESTIONS

46 I am rarely interested in understanding other people's viewpoints. (Reverse scored)	<div style="background-color: #8ebf40; color: white; padding: 10px; text-align: center;"> 28 87 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">40 self</td><td style="width: 50%;">40 manager</td></tr> <tr><td>20 other</td><td></td></tr> </table>	40 self	40 manager	20 other	
40 self	40 manager					
20 other						
53 I am uncomfortable trying new ideas. (Reverse scored)	<div style="background-color: #8ebf40; color: white; padding: 10px; text-align: center;"> 36 80 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">20 self</td><td style="width: 50%;">40 manager</td></tr> <tr><td>40 other</td><td></td></tr> </table>	20 self	40 manager	40 other	
20 self	40 manager					
40 other						
32 I have a hard time apologizing. (Reverse scored)	<div style="background-color: #d9d9d9; color: white; padding: 10px; text-align: center;"> 36 87 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">20 self</td><td style="width: 50%;">60 manager</td></tr> <tr><td>33 other</td><td></td></tr> </table>	20 self	60 manager	33 other	
20 self	60 manager					
33 other						
19 Other people's urgencies and emergencies usually dominate my day. (Reverse scored)	<div style="background-color: #e69d00; color: white; padding: 10px; text-align: center;"> 36 57 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">40 self</td><td style="width: 50%;">60 manager</td></tr> <tr><td>26 other</td><td></td></tr> </table>	40 self	60 manager	26 other	
40 self	60 manager					
26 other						
4 I often feel anxious about things I have no control over. (Reverse scored)	<div style="background-color: #e69d00; color: white; padding: 10px; text-align: center;"> 36 55 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">60 self</td><td style="width: 50%;">40 manager</td></tr> <tr><td>26 other</td><td></td></tr> </table>	60 self	40 manager	26 other	
60 self	40 manager					
26 other						
57 My ego gets in the way when I feel threatened. (Reverse scored)	<div style="background-color: #8ebf40; color: white; padding: 10px; text-align: center;"> 36 85 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">40 self</td><td style="width: 50%;">80 manager</td></tr> <tr><td>20 other</td><td></td></tr> </table>	40 self	80 manager	20 other	
40 self	80 manager					
20 other						
34 I find it hard to share credit and recognition for success. (Reverse scored)	<div style="background-color: #8ebf40; color: white; padding: 10px; text-align: center;"> 36 88 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">20 self</td><td style="width: 50%;">60 manager</td></tr> <tr><td>33 other</td><td></td></tr> </table>	20 self	60 manager	33 other	
20 self	60 manager					
33 other						
8 I sometimes treat others poorly because of negative experiences in my past. (Reverse scored)	<div style="background-color: #e69d00; color: white; padding: 10px; text-align: center;"> 36 87 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">20 self</td><td style="width: 50%;">80 manager</td></tr> <tr><td>26 other</td><td></td></tr> </table>	20 self	80 manager	26 other	
20 self	80 manager					
26 other						
25 I often procrastinate. (Reverse scored)	<div style="background-color: #e69d00; color: white; padding: 10px; text-align: center;"> 36 74 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">40 self</td><td style="width: 50%;">60 manager</td></tr> <tr><td>26 other</td><td></td></tr> </table>	40 self	60 manager	26 other	
40 self	60 manager					
26 other						
45 I usually become defensive when I receive negative feedback. (Reverse scored)	<div style="background-color: #8ebf40; color: white; padding: 10px; text-align: center;"> 40 76 global avg </div>	<table border="1" style="width: 100%; text-align: center;"> <tr><td style="width: 50%;">60 self</td><td style="width: 50%;">80 manager</td></tr> <tr><td>20 other</td><td></td></tr> </table>	60 self	80 manager	20 other	
60 self	80 manager					
20 other						

HABIT 1:BE PROACTIVE®

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Proactivity means that, as human beings, we are responsible for our own lives. Our behavior is a function of our own conscious choice, based on principles, rather than a product of our conditions, based on feelings.

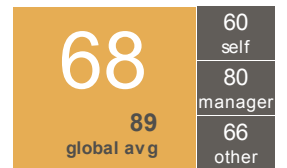
1. I work to solve problems rather than avoiding them.



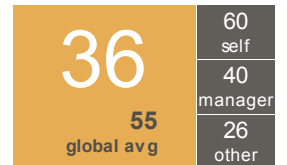
2. I find it hard to maintain self-control, especially in difficult or emotional circumstances. (Reverse scored).



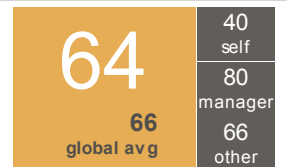
3. I accept responsibility for my actions rather than making excuses.



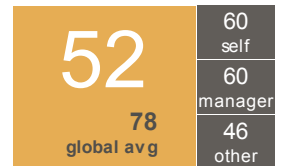
4. I often feel anxious about things I have no control over. (Reverse scored)



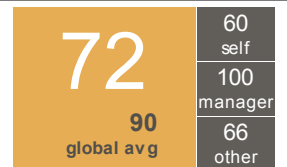
5. I don't let outside circumstances or other people dictate my attitude or behavior.



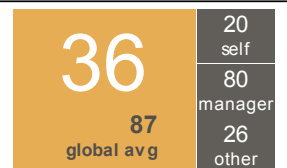
6. I feel like my life is out of my control, and I have little say in how things will work out. (Reverse scored)



7. I take initiative to get things done.

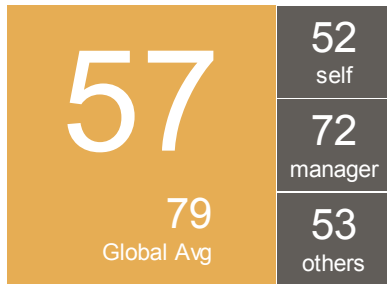


8. I sometimes treat others poorly because of negative experiences in my past. (Reverse scored)



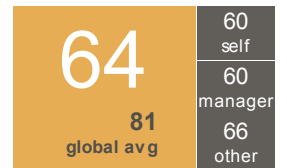
HABIT 2: BEGIN WITH THE END IN MIND®

Sample Report
July 15, 2014

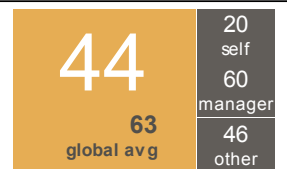


To Begin With the End in Mind means to start every endeavor with clearly defined outcomes. It also means to determine our own life's purpose. It ensures that as we are climbing the ladder of success, it's leaning against the right wall.

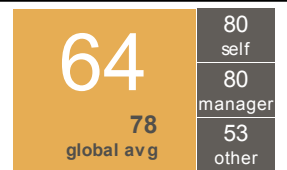
9. I have a clear agenda when conducting meetings.



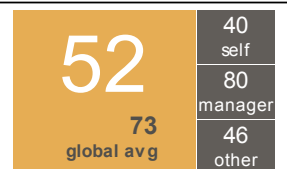
10. I rarely begin projects with a clear understanding of desired results. (Reverse scored)



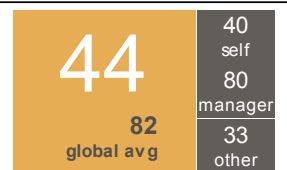
11. I set clear expectations with individuals when assigning tasks.



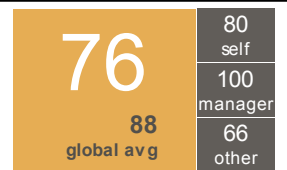
12. I wish I had a greater sense of direction in life. (Reverse scored)



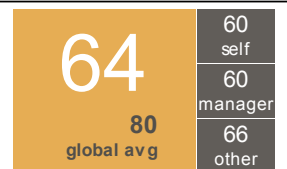
13. I don't know what contribution I want to make in my current work role. (Reverse scored)



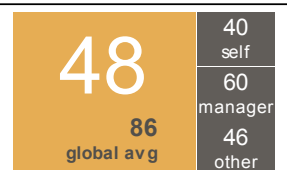
14. I have a clear set of values that guide my decisions.



15. I think through desired outcomes before starting an important conversation.

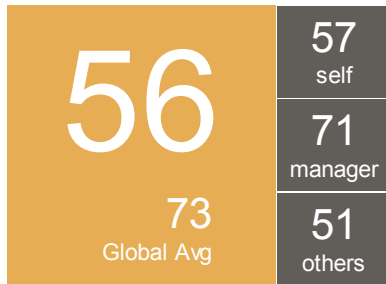


16. I am unclear about what is most important to me. (Reverse scored)



HABIT 3: PUT FIRST THINGS FIRST®

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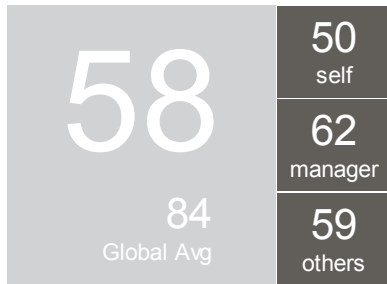


Put First Things First is at the heart of effective self-management. It's the ability to organize our time around the most important things.

17. I feel like I spend most of my time "putting out fires." (Reverse scored)	64 54 global avg	60 self 80 manager 60 other
18. I work toward long-term solutions, not just "quick fixes."	68 80 global avg	60 self 60 manager 73 other
19. Other people's urgencies and emergencies usually dominate my day. (Reverse scored)	36 57 global avg	40 self 60 manager 26 other
20. I respect people's time (i.e., I do not waste others' time with trivial interruptions).	64 85 global avg	80 self 80 manager 53 other
21. I have trouble saying no to other people's requests, even when saying no is appropriate. (Reverse scored)	48 57 global avg	60 self 80 manager 33 other
22. I don't let personal online activities interfere with my work or home responsibilities.	76 83 global avg	60 self 80 manager 80 other
23. I rarely plan ahead and take each day as it comes. (Reverse scored)	48 82 global avg	40 self 60 manager 46 other
24. I am usually on time (e.g., not late for appointments, meetings, etc.).	68 89 global avg	80 self 80 manager 60 other
25. I often procrastinate. (Reverse scored)	36 74 global avg	40 self 60 manager 26 other

EMOTIONAL BANK ACCOUNT

Sample Report
July 15, 2014

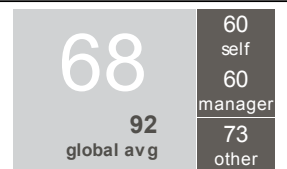


The Emotional Bank Account (EBA) is a metaphor for the amount of trust that exists in a relationship. Deposits build and repair trust in relationships. Withdrawals break down and lessen trust in relationships.

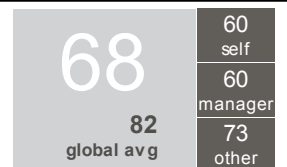
26. I willingly help others.



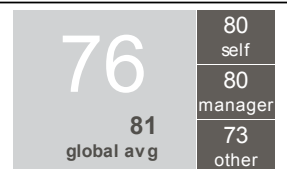
27. I show courtesy toward others.



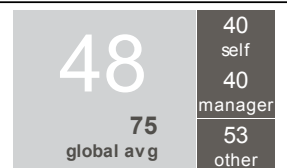
28. I rarely, if ever, talk about people behind their back.



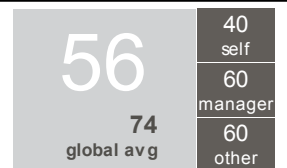
29. I make building relationships a priority.



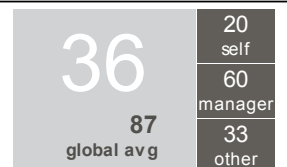
30. I have a hard time forgiving people. (Reverse scored)



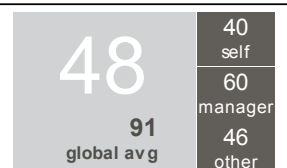
31. I find it easy to find fault with others. (Reverse scored)



32. I have a hard time apologizing. (Reverse scored)



33. I find it hard to keep confidences. (Reverse scored)



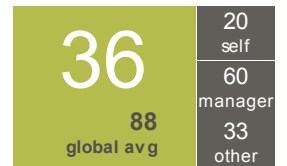
HABIT 4: THINK WIN-WIN®

Sample Report
July 15, 2014

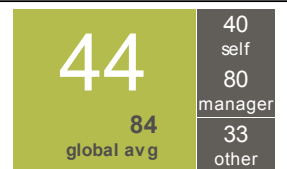


Win-Win is a frame of mind and heart that seeks mutual benefit in all human interactions. Its based on the paradigm that theres plenty for everybodythat one persons success is not achieved at the expense of others.

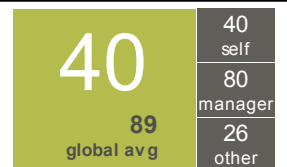
34. I find it hard to share credit and recognition for success. (Reverse scored)



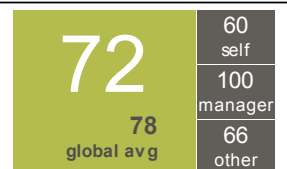
35. I tend to show favoritism and put some people ahead of others. (Reverse scored)



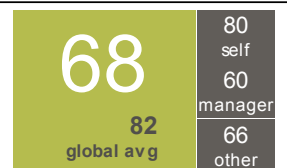
36. I am often insensitive to other people's feelings. (Reverse scored)



37. I anticipate how my decisions impact others.



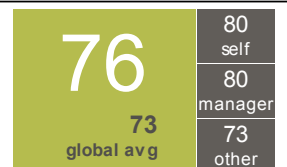
38. I do what is best for the entire group, not just my own interests.



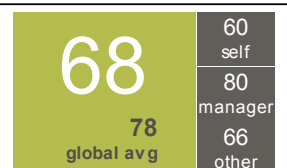
39. I have trouble getting to mutually agreeable solutions with other people. (Reverse scored)



40. I establish clear expectations when working with others.



41. I see myself as equal to those around me.

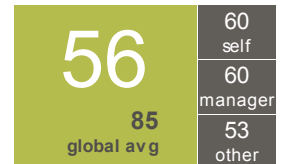


HABIT 5: SEEK FIRST TO UNDERSTAND, THEN TO BE UNDERSTOOD.®

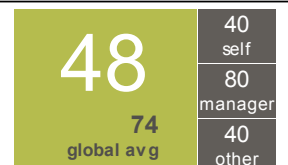


Seek First to Understand, Then to Be Understood means we try to completely understand another person before presenting our own point of view. It means balancing courage and consideration and expressing our views with clarity and respect.

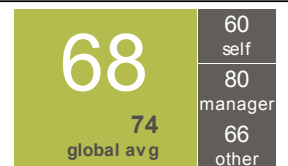
42. I am easy to approach with a concern.



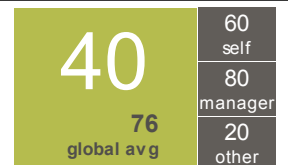
43. I tend to dominate discussions. (Reverse scored)



44. I listen to others without interrupting.



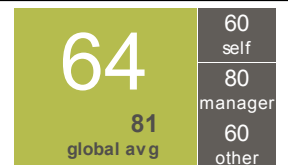
45. I usually become defensive when I receive negative feedback. (Reverse scored)



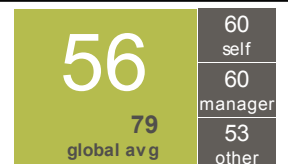
46. I am rarely interested in understanding other people's viewpoints. (Reverse scored)



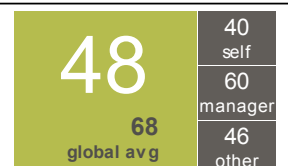
47. I seek to understand problems before attempting to solve them.



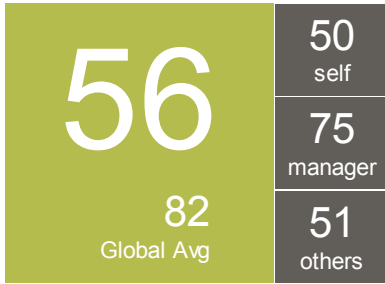
48. I communicate clearly and respectfully.



49. I find it hard to ask for what I really want. (Reverse scored)



HABIT 6: SYNERGIZE®



Synergy is the manifestation of all the other habits working together. It means collaborating to create 3rd Alternatives rather than settling for compromise. When we Synergize, the whole is greater than the sum of its parts—one plus one equals three or more.

50. I seek out the strengths of others to get things done.



51. I am uncomfortable working with people who are different from me. (Reverse scored)



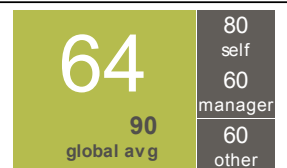
52. I build relationships with people outside my work group.



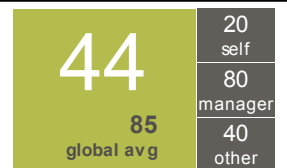
53. I am uncomfortable trying new ideas. (Reverse scored)



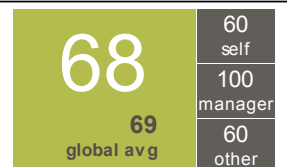
54. I encourage and support creativity and innovation.



55. I often find myself at odds with other people. (Reverse scored)



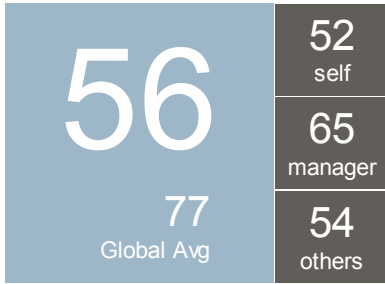
56. I regularly seek out people with different points of view.



57. My ego gets in the way when I feel threatened. (Reverse scored)

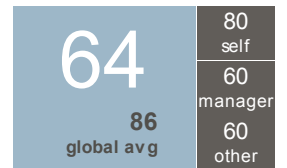


HABIT 7: SHARPEN THE SAW®

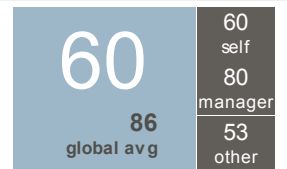


Habit 7 is preserving and enhancing the greatest asset we have—ourselves. It's regularly renewing the four dimensions of our nature: body, mind, heart, and spirit.

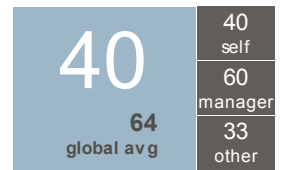
58. I am competent in my field of work.



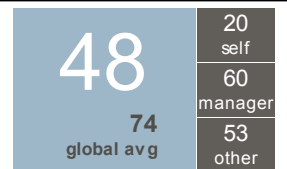
59. I care about others and try to build lasting friendships.



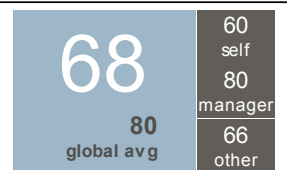
60. I don't take enough time to care for my physical health. (Reverse scored)



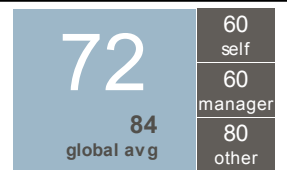
61. I rarely seek feedback on ways I can improve. (Reverse scored)



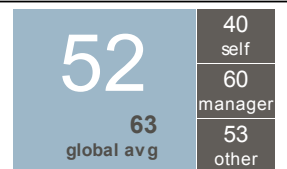
62. I take steps to improve my unique talents and abilities.



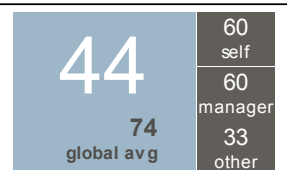
63. I take time to find enjoyment and meaning in life.



64. I struggle to live a balanced life. (Reverse scored)



65. I feel like my skills are lagging behind the organization's needs. (Reverse scored)



Written Comments

Sample Report
July 15, 2014

Note: Written comments are transcribed verbatim.

1. List your three most positive qualities with regard to overall effectiveness.
-

Self

Manegar

Others

Written Comments

Note: Written comments are transcribed verbatim.

2. Describe the three most important things you could improve to increase overall effectiveness.

Self

Manegar

Others

Written Comments

Note: Written comments are transcribed verbatim.

3. If desired, use the space below to clarify your responses in this survey.

Self

Manegar

Others

Next Steps

As you prepare for the 7 Habits work session, review your scores and consider the following questions:

1. Where were your strengths?
2. Where do you feel you need to improve?
3. How did your Self scores compare with others' scores (manager, others, norm)? What might this tell you about yourself?
4. What other thoughts or insights did you have as you reviewed this data?